



**Insurance Company**

<b>Start Point</b>
<ul style="list-style-type: none"><li>• In-House Facilities Management Team</li><li>• 4 Key sites</li><li>• Inefficient Procurement Methods</li><li>• No sharing of ideas</li></ul>
<b>Objective</b>
<ul style="list-style-type: none"><li>• Review costs, quality and performance</li><li>• Identify value for money initiatives</li><li>• Recommendation of options going forward</li></ul>
<b>Methodology</b>
<ul style="list-style-type: none"><li>• Benchmarking of costs</li><li>• Business Needs Analysis</li><li>• Management and Organisation review</li><li>• Samsara Interim Head of Facilities Management</li><li>• Detailed option analysis</li></ul>
<b>Outcome Benefits</b>
<ul style="list-style-type: none"><li>• Option Matrix, Time and Cost benefit analysis</li><li>• £1.5m of savings identified</li><li>• Business Needs understood including future flexibility requirement</li><li>• Bespoke Solution</li></ul>